



ROYAL DART YACHT CLUB

ANNUAL REPORT AND ACCOUNTS 2020



COMMODORES REPORT

2020 was a year that most of us would prefer to forget. Following on from the flood in 2019 the last thing the club needed was a global pandemic! However, we have all been in the same boat as the rest of the country and of course all other yacht clubs. From that perspective I believe Royal Dart is emerging in reasonable shape from the crisis and with a wind just aft of the beam we will have survived relatively unscathed.

I would like to pay tribute to the whole of the General Committee team who have participated during this period, without exception everyone stood up to the plate and played the hand we had been dealt. Adjusting from a relaxed GC monthly meeting in the quarter deck followed by a well-earned refreshment is where we started to a weekly Zoom whilst we worked out some new words in the vocabulary (R rate, furlough, covid grants, 2 metres distance, one-way systems and the rest) but adapt we did and thank you to the team.

The club's delayed AGM was held in October and, in a first for the club, was held in virtual format via Zoom and good number of members demonstrated their IT skills by attending and voting online.

The accounts for 2020 show a very modest surplus but, we should not be too quick to celebrate that, as the helping hand of Mr Sunak combined with the balance of the previous year's insurance settlement is largely responsible. The good news is that we are currently benefitting from the travel restrictions in the form of new membership applications and moorings take up.

From a sailing perspective in 2020 there was a very limited window between lockdowns and therefore little to report although, I believe that most members did manage to get out on the water albeit briefly.

The refurbishment of the cottage has been positive for the club, we were able to take advantage of a separate grant relating to loss of lettings in 2020 and 2021 is already heavily booked.

The new systems for membership, events booking and the new website facilitating new member applications have all contributed to reducing costs and allowed the club to operate more efficiently. The introduction of direct debits has allowed members to spread the cost of membership and 58% of members have taken advantage of that facility.

The need for repairs to the sea wall became apparent during the latter part of 2020 and the GC decided to reflect that as a provision in the 2020 accounts.

Overall, I would like to end this report on a positive note, yes, we do still have a challenge to attract new members, but we should celebrate our wonderful position on the River Dart, run our club efficiently and always be conscious that the quality of our welcome to members, visiting yachtsmen and friends should always be the defining factor.



Treasurer's Report

The club appointed new accountants (MGA) early in 2020 and the accounts for the year ended 2020 have been prepared by MGA in a format that complies with the relevant reporting standards. In order to facilitate more granular management reporting the club's accounts were migrated to a new accounting system. Given this change, the nature of the past year and the effort involved preparing periodic comparison in two different formats, the GC has decided not to perform a full comparison to 2019 in the old format. Instead, a table summarising the key differences on income and P&L is included.

Summary Financial Performance

The reported surplus for Financial Year 2020 is circa £8.5k. However, 2020 was clearly a unique year for the club and broadly there were 6 financial events that should be noted:

- i. Enforced closure during periods of lockdown and reduced trading potential when open. This reduced Bar & Catering Revenue and the club's ability to turn what had been a trading loss for many years into a reduced loss or profit.
- ii. The government furlough scheme providing payroll support. This amounted to £37.5k
- iii. Business grants providing additional revenue. This amounted to £22.7k
- iv. Loss of Income Insurance Monies taken to P/L. This amounted to £48.3K
- v. "Unspent" insurance settlement monies relating to damage to the building taken to the balance sheet. This amounted to £124.3k. MGA are in the process of filing a request for an exemption to file Corporation Tax returns and as such there is no Corporation Tax liability included in these accounts.
- vi. **Provision for the sea wall has been made in the 2020 accounts, in the balance sheet and P&L**

Financial Performance by Area

Subscriptions

Member's subscription income of £130k was down compared with 2019 continuing the trend we have seen over the last 5 years. We did receive a settlement from the insurance company for loss of membership amounting to £23.6K.

Moorings income at £22K was down as the river was closed for much of the season.

Bar & Catering

Pleasingly, the loss on B&C provision was reduced from (£41k) to (£5k). This reflects a real focus on offering events that were attractive to members during the brief periods when the club was open as well as furlough payments and careful management of costs.

Junior Sailing & Training

Sadly, Junior Sailing and Training activities were almost totally cancelled due to the pandemic.

Operational Costs

The reduction in operational costs seen from 2018 to 2019 continued from 2019 to 2020, falling from (£189k) to (£174k).

Royal Dart Yacht Club

Annual Report and Unaudited Financial Statements

for the Year Ended 31 December 2020

MGA
6 Palk Street
The harbour
Torquay
TQ2 5EL

Royal Dart Yacht Club

Contents

Company Information	1
Chairman's Report	2
Accountants' Report	3
Profit and Loss Account	4
Balance Sheet	5 to 6
Notes to the Unaudited Financial Statements	5
Detailed Profit and Loss Account	7 to 9

Royal Dart Yacht Club

Club Information

Commodore i
Treasurer i

Registered office Priory Street,
Kingswear
Dartmouth
TQ6 OAB

Accountants MGA
6 Palk Street
The harbour
Torquay
TQ2 5EL

Royal Dart Yacht Club
Officers' Report for the Year Ended 31 December 2020

The directors present their report and the financial statements for the year ended 31 December 2020.

This report has been prepared in accordance with the micro-entity provisions of the Companies Act 2006 and in accordance with FRS 105 The Financial Reporting Standard applicable to the Micro-entities Regime.

Small companies provision statement

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved by the directors on 10 May 2021 and signed on its behalf by:

.....
i

.....
i

REPORT OF THE EXAMINING COMMITTEE TO THE MEMBERS

The Committee have examined the accounts of the Club and obtained such further information and explanations as we required. We confirm that no material matters have come to our attention that give us cause to believe that in any material respect (i) accounting records were not properly kept or (ii) the accounts do not accord with those records. We also confirm no matters have been observed to which we consider attention should be drawn in order to allow a proper understanding of the accounts.

12th May 2021

**Accountants' Report to the Board of Directors on the Preparation of the Unaudited
Statutory Accounts of
Royal Dart Yacht Club
for the Year Ended 31 December 2020**

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the accounts of Royal Dart Yacht Club for the year ended 31 December 2020 as set out on pages 4 to 6 from the company's accounting records and from information and explanations you have given us.

This report is made solely to the Board of Directors of Royal Dart Yacht Club, as a body, in accordance with the terms of our engagement letter dated 16 April 2020. Our work has been undertaken solely to prepare for your approval the accounts of Royal Dart Yacht Club and state those matters that we have agreed to state to the Board of Directors of Royal Dart Yacht Club, to the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Royal Dart Yacht Club and its Board of Directors as a body for our work or for this report.

It is your duty to ensure that Royal Dart Yacht Club has kept adequate accounting records and to prepare statutory accounts that give a true and fair view of the assets, liabilities, financial position and profit of Royal Dart Yacht Club. You consider that Royal Dart Yacht Club is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the accounts of Royal Dart Yacht Club. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory accounts.

.....

MGA
6 Palk Street
The harbour
Torquay
TQ2 5EL
10 May 2021

Royal Dart Yacht Club

Profit and Loss Account for the Year Ended 31 December 2020

	2020	2019
	£	£
Turnover	333,362	155,153
Other income	22,744	-
Cost of raw materials and consumables	(79,813)	(76,794)
Staff costs	(134,637)	-
Depreciation and other amounts written off assets	(30,430)	(25,914)
Other charges	<u>(102,371)</u>	<u>(87,020)</u>
Profit/(loss) for the year	<u><u>8,855</u></u>	<u><u>(34,575)</u></u>

Royal Dart Yacht Club
(Registration number:)
Balance Sheet as at 31 December 2020

	2020	2019
	£	£
Fixed assets	543,437	279,939
Current assets	236,067	195,562
Prepayments and accrued income	693	1,766
Creditors: Amounts falling due within one year	(10,318)	(41,077)
Net current assets	226,442	156,251
Total assets less current liabilities	769,879	436,190
Provisions for liabilities	(86,550)	-
Accruals and deferred income	(147,210)	(19,504)
	536,119	416,686
Capital and reserves	536,119	416,686

1 General information

The company is a Members Club, incorporated in United Kingdom.

The address of its registered office is:

Priory Street,
Kingswear
Dartmouth
TQ6 OAB
United Kingdom

These financial statements were authorised for issue by the Board on 10 May 2021.

Basis of preparation

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

These financial statements have been prepared in accordance with the micro-entity provisions of the Companies Act 2006.

For the financial year ending 31 December 2020 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

Royal Dart Yacht Club

Balance Sheet as at 31 December 2020

- The members have not required the to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The i acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

Approved and authorised by the Board on 10 May 2021 and signed on its behalf by:

.....

i
C

.....

i

Royal Dart Yacht Club

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Turnover (analysed below)	333,362	155,153
Cost of sales (analysed below)	<u>(48,432)</u>	<u>-</u>
Gross profit	<u>284,930</u>	<u>155,153</u>
Gross profit (%)	85.47%	100%
Distribution costs (analysed below)	<u>(36,976)</u>	<u>(76,794)</u>
Administrative expenses		
Employment costs (analysed below)	(134,637)	-
Establishment costs (analysed below)	(65,209)	(10,725)
General administrative expenses (analysed below)	(34,155)	(66,347)
Finance charges (analysed below)	(3,007)	-
Depreciation costs (analysed below)	(24,835)	(25,914)
Other expenses (analysed below)	<u>-</u>	<u>(9,948)</u>
	(261,843)	(112,934)
Other operating income (analysed below)	<u>22,668</u>	<u>-</u>
Operating profit/(loss)	8,779	(34,575)
Other interest receivable and similar income (analysed below)	<u>76</u>	<u>-</u>
Profit/(loss) before tax	<u><u>8,855</u></u>	<u><u>(34,575)</u></u>

This page does not form part of the statutory financial statements.

Royal Dart Yacht Club

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Turnover		
Sale of goods, UK	247,560	155,153
Other revenue	48,343	-
Grants and subsidies	37,459	-
	<u>333,362</u>	<u>155,153</u>
Cost of sales		
Opening raw materials	(10,217)	-
Direct costs	(45,256)	-
Closing raw materials	7,041	-
	<u>(48,432)</u>	<u>-</u>
Distribution costs		
Depreciation of other tangible	(5,595)	-
Premises Costs	(6,779)	(30,005)
Moorings, Pontoon & Launches	(20,969)	(35,643)
Sailing	(3,633)	(4,552)
Members services	-	(6,594)
	<u>(36,976)</u>	<u>(76,794)</u>
Employment costs		
Wages and salaries (excluding directors)	(120,093)	-
Staff NIC (Employers)	(7,746)	-
Staff pensions (Defined contribution)	(2,081)	-
Casual wages	(5,119)	-
Staff training	500	-
Staff welfare	(98)	-
	<u>(134,637)</u>	<u>-</u>
Establishment costs		
Rent and rates	(6,804)	-
Light, heat and power	(7,617)	-
Insurance	(12,675)	(10,725)
Repairs and maintenance	(38,113)	-
	<u>(65,209)</u>	<u>(10,725)</u>
General administrative expenses		
Telephone and fax	(2,740)	-
Office expenses	(75)	(47,112)

This page does not form part of the statutory financial statements.

Royal Dart Yacht Club

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020	2019
	£	£
Computer software and maintenance costs	(7,569)	-
Printing, postage and stationery	(923)	-
Trade subscriptions	(337)	-
Sundry expenses	(6,436)	(7,673)
Cleaning	(2,235)	-
Advertising	530	-
Accountancy fees	(10,355)	-
Legal and professional fees	(6,618)	(11,562)
Bad debts written off	2,603	-
	<u>(34,155)</u>	<u>(66,347)</u>
Finance charges		
Bank charges	<u>(3,007)</u>	<u>-</u>
Depreciation costs		
Depreciation of freehold property	(4,097)	-
Depreciation of plant and machinery (owned)	(9,730)	-
Depreciation of fixtures and fittings (owned)	<u>(11,008)</u>	<u>(25,914)</u>
	<u>(24,835)</u>	<u>(25,914)</u>
Other expenses		
(Profit)/loss on disposal of tangible fixed assets	<u>-</u>	<u>(9,948)</u>
Other operating income		
Government grants receivable	<u>22,668</u>	<u>-</u>
Other interest receivable and similar income		
Bank interest receivable	<u>76</u>	<u>-</u>

This page does not form part of the statutory financial statements.



Year on Year Comparison

	2016	2017	2018	2019	2020
Membership Income	163,278	162,121	151,376	147,513	130,018
Moorings Income	40,184	38,528	36,545	32,374	22,113
Bar Income	93,959	78,972	102,119	104,094	38,186
Catering Income	76,852	62,446	92,202	90,091	42,020
Cottage	6,000	6,000	5,183	660	10,265
Junior Sailing	19,476	19,282	14,247	14,594	400
Training	4,558	5,205	4,023	5,004	225
Other Income					4,409
Covid Grant					22,668
Loss of Revenue Insurance					48,343
	404,307	372,554	405,695	394,330	318,647
Profit/Loss	34,588	441	(79,092.00)	(34,575.00)	8,855.00